



SolarLogic SLASH-D and SLIC Basic Course Curriculum

- 1) Preliminaries
 - a) Get on the internet
 - b) Install the VSLIC
 - c) Login as training / training
 - d) Get a SLASH-D account
- 2) Introduction
 - a) Overview: The Company and its technology
 - i. SLIC
 - ii. SLASH-D
 - b) How the SLASH-D and the SLIC are related
 - c) Advantages of the Dual Primary Loop
- 3) Installing a SLIC
 - a) The simplicity of wiring a SLIC
 - i. Connector boards
 - ii. Relays and fuses
 - iii. Mounting the SLIC
 - iv. SolarLogic thermostats
 - v. Special sensors
- 4) Commissioning a SLIC – Partial commissioning of the SolarLogic lab
 - a) Onsite with the plumbing while viewing with the VSLIC
 - i. Commissioning by normal operation
 - ii. Finishing with the Diagnostic Mode
- 5) Quick rundown of tabs
 - a) Speedy checkout
 - b) Using the features and functions
 - i. Adjustment procedure
 - ii. Profiles
 - iii. Energy Measurements
 - c) Common adjustments
 - i. DHW minimum
 - ii. Setbacks
 - iii. Comfort Band

- 6) Support and Troubleshooting
 - a) What to do first – ALWAYS
 - b) What is a logfile?
- 7) SLASH-D Design
 - a) Introduction and live demonstration
 - b) Do some designs
 - i. Login as training / training
 - ii. Exploring design options
 - iii. Scenarios: changing inputs and analyzing results
 - c) Exploration by overriding
- 8) Tools for Business Development
 - a) Why is the industry not flourishing?
 - b) Complexity and callbacks
 - c) The Six Principles: R E C E S E
 - i. Reliability
 - ii. Effectiveness
 - iii. Compatible
 - iv. Elegance
 - v. Serviceability
 - vi. Efficiency
- 9) Financial Modeling
 - a) It's about cashflow, not payback
 - b) Exercise: creating and presenting cash flow analysis
- 10) Changing Client Interaction / Changing your business model / Changing the market
 - a) New activities and positive consequences
 - i. Full commissioning
 - ii. Remote monitoring
 - iii. SolarLogic support
 - iv. Proactive interactions
- 11) Using your thumb drive: find this on the thumb drive exercise

